

Ahmed Elnema, CIPS®

Procurement Engineer | Procurement Specialist | Supply Chain Professional
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PROFESSIONAL SUMMARY

Results-driven Procurement Engineer and Supply Chain Specialist with 4+ years of experience managing end-to-end procurement cycles for multi-million-dollar complex projects across the GCC (UAE, Saudi Arabia, Qatar). Chartered Institute of Procurement and Supply (CIPS Level 4) certified with a proven track record in strategic sourcing, supplier relationship management, contract management, and supply chain optimization. Experienced in SAP S/4HANA, SAP Ariba, and Oracle ERP environments. Adept at delivering best value for money (VFM), reducing procurement costs, and ensuring full compliance with procurement policies and corporate governance.

CORE COMPETENCIES

Strategic Sourcing • Supplier Evaluation & Selection • Contract Management • Vendor Management • Request for Quotation (RFQ) / ITT / ITB • Purchase Order (PO) Management • Commercial & Technical Bid Evaluation • Cost Reduction & Value Engineering • Negotiation & Post-Tender Negotiation • SAP S/4HANA & SAP Ariba • Supply Chain Management • Category Management • Spend Analysis • ERP Systems • GCC Market Expertise • Procurement Compliance & Governance

PROFESSIONAL EXPERIENCE

Procurement Engineer | *Al-Futtaim Group*
Dubai, United Arab Emirates

09/2023 – Present

- Managed full-cycle procurement for multi-million-dollar complex engineering projects across the GCC (UAE, Saudi Arabia, and Qatar), including preparation and issuance of RFQs, ITTs, and supplier commercial bid evaluations.
- Conducted detailed analysis of technical specifications and engineering drawings to define procurement requirements and achieve best value for money (VFM) aligned with project budgets.
- Issued Letters of Intent (LOIs) post-vendor finalization and led post-tender negotiations to secure favorable commercial terms including warranty, price validity, delivery, and payment schedules.
- Processed purchase orders (POs) and contracts in SAP S/4HANA ERP system, ensuring accuracy, compliance, and timely execution.
- Conducted competitive online bidding and e-auctions for contracts exceeding AED 100K threshold through SAP Ariba, driving cost savings and procurement transparency.
- Coordinated with engineering, legal, and finance teams to ensure procurement activities aligned with project timelines and corporate procurement policies.
- Maintained and developed supplier relationships within the approved vendor list (AVL), supporting supplier qualification and performance management processes.

Proposal & Tendering Engineer - Mechanical & Piping | *Centroid Technical Services (PMC)*
Khartoum, Sudan

10/2022 – 09/2023

- Prepared Invitation to Bid (ITB) documents and technical service orders, establishing provisional service orders based on unit prices in accordance with contract terms.
- Evaluated technical and commercial proposals from contractors using a structured grading system assessing capability, compliance, and cost competitiveness.

- Led the end-to-end tendering process for Block 6 facilities upgrade, Sudan Petro-energy E&P field projects, and closure of legacy surface facility contracts.
- Developed and applied piping material specifications including insulation, protective coatings, paint systems, and manual valve selections based on project operating conditions and approved vendor list (AVL) materials.

Associate Project Engineer | *University of Khartoum Consultancy Corporation (UKCC)*
01/2022 – 09/2022
Khartoum, Sudan

- Managed asset valuation projects applying depreciation models incorporating salvage values and asset lifetimes, delivering accurate and audit-ready reports.
- Expanded the company's business development pipeline by introducing new tender opportunities within the UNDP QUANTUM procurement environment.
- Monitored overall project quality control including budget tracking, scheduling, plans, and personnel performance, with regular status reporting to stakeholders.
- Analyzed and evaluated four client commercial offers, actively participating in negotiation processes to secure favorable contractual outcomes.
- Contributed to the preparation of technical and commercial bids for EPC (Engineering, Procurement & Construction) projects.

EDUCATION

Bachelor of Science (Honours) - Mechanical Engineering 10/2015 – 12/2021
University of Khartoum, Sudan • GPA: 7.46/10 – First Class Honours

CERTIFICATIONS & PROFESSIONAL MEMBERSHIPS

- Chartered Institute of Procurement and Supply (CIPS) – Level 4 | Membership ID: 9941307
- Project Management Professional (PMP) – PMI
- IELTS – Band Score 7.5 (Professional English Proficiency)

PROFESSIONAL DEVELOPMENT & TRAINING

- Supply Chain Principles – Georgia Institute of Technology
- General Aspects of Energy Management & Auditing – Supply Chain Focus
- Continuous Performance Management – Al-Futtaim Group

TECHNICAL SKILLS & SYSTEMS

ERP & Procurement Systems: SAP S/4HANA, SAP Ariba, Oracle ERP, Microsoft Dynamics, M-Files

Procurement Tools: RFQ/ITT/ITB Management, PO Processing, Contract Management, e-Procurement, e-Auctions

Office & Productivity: Microsoft Office Suite (Word, Excel, PowerPoint, Outlook)

Languages: Arabic (Native), English (Fluent – IELTS 7.5)